SCORE
Chapter 45
111 W. Huron St., Room 1311
Buffalo, NY 14202
Tel (716) 551-4301
www.scorebuffalo.org

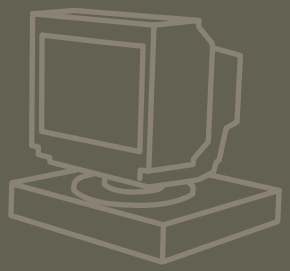
- Business Coaching
- Starting and expanding your business
- Promoting your product

UB Center for Entrepreneurial Leadership
School of Management
Jacobs Executive Development Center
672 Delaware Avenue
Buffalo, NY 14209
Tel (716) 645-3000
www.mgt.buffalo.edu/cel

- Ten-month program designed for business owners and leaders
- Overcome challenges
- Explore new opportunies
- Establish networking relationships with other Western New York businesses

Also offered:
- Minority/Women Emerging Entrepreneur Program
- Monthly Business Breakfast Sessions
- Panasci Student Technology Entrepreneurial Competition (UB Students)

US Small Business Administration
Buffalo District Office
111 W. Huron St, Suite 1311
Buffalo, NY 14202
Tel (716) 551-4301 Fax (716) 551-4018
www.sba.gov



NETWORKING AND PROFESSIONAL DEVELOPMENT

Business and Professional Women (BPW)
www.bpwwny.com

Clarence Heritage	khall69606@aol.com
Evans	bblakeside@aol.com
Gowanda	mstelley@aol.com
Jamestown	muffin@netsync.net
Hamburg/Orchard Park	jackie@bpwwny.com
Silver Creek	cwilder716@aol.com
Tonawandas	tonabpw@aol.com
Buffalo	morij7@aol.com

BPW is committed to helping motivated working women achieve their dreams of becoming an entrepreneur and has compiled a list of resources and information to help you attain your goal.

Chambers of Commerce
Health Insurance - Membership - Networking

National Association of Women Business Owners (NAWBO)
P.O. Box 917
Williamsville, NY 14221
Tel (800) 555-NAWBO Fax (703) 506-3266
www.nawbo.org

- Educational workshops, seminars, leadership training
- Opportunities to meet, exchange ideas, establish business ventures with peers
- Build strategic alliances, coalitions and affiliations
- Transform public policy and influence opinion makers

Zonta
www.zonta.org

- Jane M. Klausman Women in Business Scholarship Program
- Micro-credit programs to help and start small businesses

Design service donated by Conbrio (www.conbrio.com)

Women Business Network Resource Guide

RESOURCES FOR WOMEN IN BUSINESS

Buffalo & Erie County Workforce Development Consortium
Larkin Building
726 Exchange Street, Room 630
Buffalo, NY 14210
Tel (716) 819-9845
www.wdcinc.org

- Administers employment and training programs
- See our Website for info on:
  - Consortium
  - Workforce Development System
  - Workforce Investment Act
  - One-Stop Partners
  - Workforce Investment Board

Canisius College - Women's Business Center
2365 Main Street
Buffalo, NY 14214
Tel (716) 888-6650
www.canisius.edu/wbc

- Weekly group small professional counseling
- Personal business coaching one on one
- Training, workshops and classes
- Leadership development for women
- Networking
- Computers available to the public

Erie County Equal Employment Division Minority Business Enterprise
95 Franklin Street. Rpp, 1653.
Buffalo, NY 14202
Tel (716) 858-7542 Fax (716) 858-8464

- Certification of Minority/Women Businesses
- Compliance of minority/women owned business utilization in Erie County contracts
- Compliance of minority/women workforce in Erie County

Erie County Industrial Development Agency
275 Oak Street
Buffalo, NY 14203
Tel (716) 856-5526
www.ecidany.com

- 65/35 Minority, Women-owned and Start-Up Loan Program
- SBA 504 Fixed Asset Loan Program

Everywoman Opportunity Center, Inc. Erie/Niagara
237 Main Street, Suite 330
Buffalo, NY 14203
Tel (716) 847-1120 Fax (716) 847-1550
www.everywoman.org

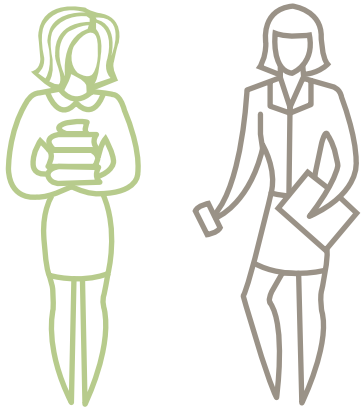
- Self-sufficiency calculator to screen for work supports and benefits
- Soft skills training for employees
- Outplacement
- Customer Service Training
- Other customized employer/employee services

MicroBiz
microbiz@daemen.edu

- New group of non-profits
- Servicing micro entrepreneurs and small business in the City of Buffalo
- Streamlined process
- Obtain information, technical support and financing critical to small business success

Buffalo Economic Renaissance Corporation
Entrepreneurial Assistance Program (EAP)
Instructor: Maureen D. Pace
920 City Hall
Buffalo, NY 14202
Tel (716) 881-2013
www.berc.org

- Stimulate, assist and develop business
- 13-week Program designed to aid clients in the process of starting or expanding their business
- Aid in the Business Plan and Marketing Plan writing



New York State Small Business Development Centers
www.nyssbdc.org

- Understand the importance of a business plan
- Discover sources of funding
- Prepare for e-commerce
- Identify avenues for exporting goods and services
- Develop marketing plans
- Assess an invention's viability
- Comply with licensing and regulations

At Buffalo State College
Buffalo State College GC 206
Buffalo, NY
Tel (716) 878-4030
Email | buffalosbdc@yahoo.com

At Niagara County Community College
50 Main St.
Lockport, NY 14094
Tel (716) 434-3815
Email | sbdc@niagaracc.suny.edu

At SUNY Brockport College
350 New Campus Dr. - Morgan 3
Brockport, NY 14420
Tel (585) 395-2334
Email | sbdc@brockport.edu

At Jamestown Community College
525 Flaconer St.
Jamestown, NY 14702
Tel (716) 665-5754
Email | irenedobies@mail.sunyjcc.edu